

POST SHOW REPORT



The 11th Occupational Safety+Health Exhibition for Asia
29 - 31 August 2018 | Suntec Singapore

SUCCESSFUL SHOWCASE FOR SAFER AND HEALTHIER WORKPLACE SOLUTIONS



OS+H Asia 2018 closed on a highly successful note, firmly establishing its position as the region's most important and dedicated international business platform for all involved in occupational safety and health. Over the three days, **5,158** trade visitors from **47** countries attended the biennial exhibition, registering a **15%** increase from the 2016 edition. Industry professionals witnessed a wealth of innovations on the show floor, attended numerous product demonstrations, technical presentations and seminars, and shared work safety tips with **200** exhibitors from **20** countries.

The exhibition also welcomed a record number of visiting groups across various industry sectors, from schools and military units to human resources personnel, including Institute of Technical Education, the Republic of Singapore Navy, Ministry of Defence, SMRT, A*STAR as well as companies from the pharmaceutical, building and construction, offshore marine, facilities management and the electrical and electronic sectors. OS+H Asia continues to set the regional benchmark for increasingly relevant health and safety issues at the workplace in today's economic climate.

KEY SUCCESS & FIGURES



“We are pleased with the increase in the size of the exhibition floor space and visitor numbers at this year's iteration, as well as the energy and enthusiasm on the show floor over the three days. In addition to a strong showcase of innovations in workplace safety and health, OS+H Asia 2018 has offered a highly relevant and current line-up of presentation topics from workplace ergonomics to handling work-inflicted depression.”

Mr Gernot Ringling
Managing Director, Messe Düsseldorf Asia

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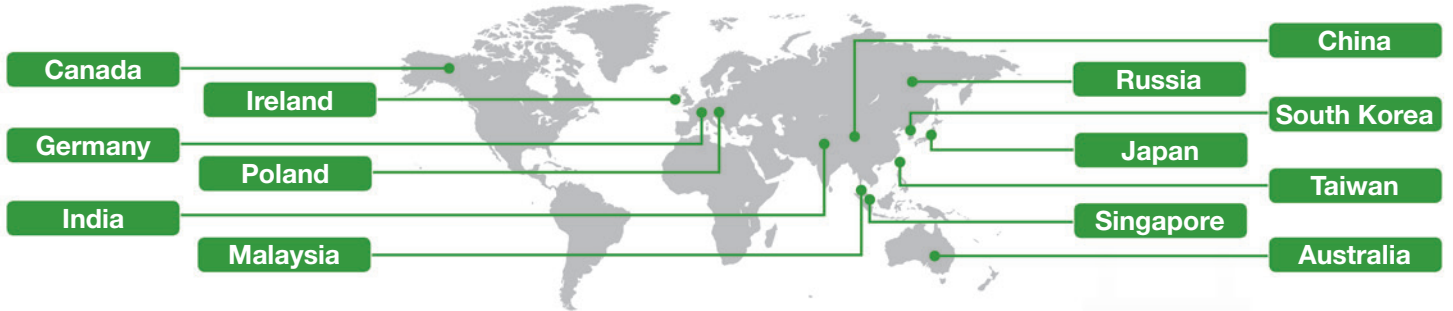
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EXHIBITOR SUMMARY



Exhibiting country groups / regions include:



200
Exhibitors from
20 Countries



Diverse showcase of **Technical Presentations, Seminars and interactive Product Demonstrations**



84%
of exhibitors were satisfied with the quality of visitors



94%
of exhibitors rated OS+H Asia 2018 as an important trade exhibition



98%
of exhibitors were successful in acquiring new customers for their business

“We chose to exhibit at OS+H Asia 2018 because it gives us a broad reach into the client base that we have here, as well as reach out to new customers in the region. The exhibition has far exceeded our expectations. The visitor traffic is all very focused, as they already know what they want coming to the exhibition.”

Dr Audi Fong,
General Manager,
3M Singapore

“It does look like the perfect platform to get our programmes into Southeast Asia. There is a steady traffic of people at the exhibition, and we met some very important people and collected some good leads, so all in all, it has been a very good experience for us. Our seminar on the Human Side of Safety was very well-received too.”

Larry Wilson, CEO,
SafeStart International

“There are many other countries in the region where a lot of our customers are coming here to meet us and to talk to us about their future plans, so we feel that Singapore is a good hub for promoting our safety business, especially through OS+H Asia.”

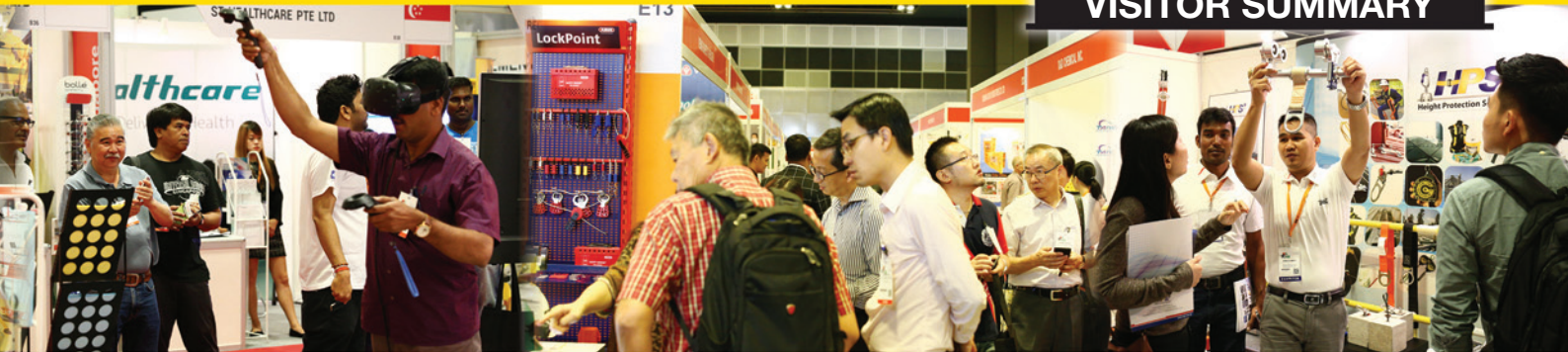
Adesh Kumar Gupta,
CEO, Liberty Shoes Ltd

“It is our first time exhibiting at OS+H Asia and we were well received by the visitors. We had many quality visitors and successful meetings in the past few days especially from Malaysia and Australia. We met with close to 60 visiting companies and are hopeful to open a distribution channel to this part of Asia.”

Masahi Ishii,
Manager,
COOLEX Division,
Kamakura Seisakusho
Co Ltd



VISITOR SUMMARY



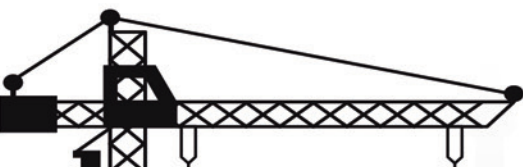
5,158 Trade Visitors
from **47** Countries



15%
increase in Trade
Visitors from 2016



More than **40**
Visiting Delegations
and Groups



83% of Trade Visitors
planned to purchase products
and services exhibited

96% of Trade Visitors are
likely to visit OS+H Asia 2020

97% of Trade Visitors will
recommend OS+H Asia
to their associates and
business partners

99% of Trade Visitors are
satisfied with the exhibition

99% of Trade Visitors find
the exhibition beneficial to
their business

BREAKDOWN OF VISITORS BY INDUSTRY

| | % |
|---|----|
| Building & Construction / Infrastructure Development | 14 |
| Electrical / Electronics / Engineering Services | 14 |
| Offshore & Marine / Shipbuilding / Oil & Gas / Refining | 13 |
| Trading / Retail | 10 |
| Consulting Services / Education & Training | 9 |
| Government / Military Units | 7 |
| Medical & Healthcare / Pharmaceutical | 7 |
| Chemical / Petrochemical | 6 |
| Automotive / Transportation / Aerospace | 5 |
| Environment Protection / Waste Management | 5 |
| Hospitality / Food & Beverage | 5 |
| Warehousing / Logistics / Real Estate | 5 |
| Fire & Rescue | 4 |
| Industrial Automation / Information Technology | 4 |
| Metal Industries / Machine Tools / Industrial Machinery | 4 |

TOP 10 VISITORS BY JOB FUNCTION

- CEO / CFO / Managing Director / Director
- EHS Professional / Environmental Protection
- Engineer / Technician
- Human Resource / Training
- Military Personnel
- OSH Inspector & Authority / Consultant
- Plant / Factory / Facility / Site Supervisor & Manager
- Purchasing / Procurement / Finance / Admin
- Sales & Marketing / Business Development
- Workplace Safety & Health Professional & Personnel

TOP 10 PRODUCTS OF INTEREST

- Environmental Control at the Workplace
- Fire Protection Products & Services
- Occupational Medicine & Hygiene / Industrial First Aid
- Personal Protection Equipment
- Personal Safety Equipment
- Safe Handling of Dangerous Substances
- Safety Equipment & Safe Facilities
- Training / Software
- Work Safety at High-Risk Areas
- Workplace Ergonomics (Office & Industrial)

“OS+H Asia has done a very good job establishing itself as one of the leading occupational safety and health show in Asia. I came here to understand new developments and updates in the industry especially PPE, gas detection, chemical protection and more. The exhibition showcased technologies such as a lifting equipment that can be powered manually instead of using gas or electricity, which will be a cost-efficient tool that we can all benefit from. I look forward to discovering more technologies in OS+H Asia 2020.”

Buktirantai, Dinasker Kepri to the Riau Islands Provincial Government Office for Manpower, Tanjung Pinang District

“An interesting exhibition, it was good mainly for the heavy industries and marine sectors. The harnesses and other gears for foul weathers, mask, anti-slip paint, guard rails and other products from Kee Safety really impressed us. We would love to come back in 2020.”

Agustine Wee,
Naval Officer,
Republic of
Singapore Navy

“The exhibition is good with impressive products like the personal cooling clothes from Japan. The exhibition is indeed beneficial for everyone so I hope to visit again at the next edition.”

May, Purchaser,
The Maritime Groupe (Asia) Pte Ltd

“I had an insightful time at the exhibition as I was exposed to the different domains of the workplace sector. This is something that I wish to experience again at the next OS+H Asia.”

Lim See Hong,
Manager, Daifuku Mechatronics
(Singapore) Pte Ltd



FORUM ON WORKPLACE SAFETY + HEALTH 2018

The success of this year's exhibition was mirrored in the Forum on Workplace Safety and Health programme that attracted over 100 participants. The expert line-up focused on good practice and experience built-up from leading practitioners and organisations alike, emerging issues in WSH, competency requirements for WSH professionals and the latest WSH technological advances and innovations from around the world.



8 Key topics presented



10 Industry thought-leaders



Over 100 attendees



26 to 28 Aug 2020
Suntec Singapore

www.osha-singapore.com

See you in 2020



Supporting organizations:



Concurrent events:



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